
HISTORIC HOTELS
of AMERICA

National Trust *for* Historic Preservation®



Historic
HOTELS WORLDWIDE®



ANNUAL VENDOR GUIDE
2018-2019

HISTORICHOTELS.ORG • HISTORICHOTELSWORLDWIDE.COM

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The Annual Vendor Guide from Historic Hotels lists sponsors and exhibitors at the 2018 Historic Hotels Annual Conference at The Broadmoor in Colorado Springs, Colorado. This guide is an easy reference to use when shopping for products or services for your historic hotel. Each vendor lists special benefits exclusive to Historic Hotels of America and Historic Hotels Worldwide hotels, so we encourage you to retain this guide for the next year.

All of these vendors support Historic Hotels of America and Historic Hotels Worldwide by exhibiting at the Historic Hotels Annual Conference or sponsoring a function. To thank them for their support, we encourage you to patronize them when making purchasing decisions.

Historic Hotels Contact:

Stephanie Calhoun, Senior Manager Member Services & Support

+1 202 772 8336 | SCalhoun@HistoricHotels.org

VENDOR LISTING

ACFN
Astor Chocolate
BCV
Brown Jordan Outdoor Kitchens
Coca-Cola®
Custom Comfort Mattress
Customer Direct
Deneen Pottery
Distinguished Programs
GCommerce
Gilchrist & Soames®
Graydient Creative
Peter Greenberg Worldwide
Guest Services Worldwide
Hotel Essence Photography
IDeaS™ Revenue Solutions
J.A. Uniforms
Jonas Hospitality
Molton Brown
National Trust for Historic Preservation
NAVIS
Northern Lights Restoration
Q4Launch
Rubbermaid® Commercial Products
Standard Textile
Twinings
Grandin Hood



ACFN is the largest provider of ATMs to hotels in the US with 1,750+ hotels in our network and more joining each month. We understand the hospitality industry and have the resources and flexibility to provide the services you need seven days a week, 365 days a year, including weekends and holidays.

www.acfn-atm.com | +1 888 794 2236 ext 8757

REPRESENTATIVE:

Mark Gregory, *Regional Manager, Strategic Partnerships*
mark@acfn-atm.com

BENEFITS TO MEMBERS:

- No Cost ATM Program and Generous Profit Sharing
- On-Screen Advertising
- No Hassle Placement and No Minimum Transaction Quotas
- Wireless ATM Option
- 24/7 Monitoring and Personalized Service
- Custom Cabinetry
- Insurance Coverage



Astor Chocolate is a leading purveyor of Belgian chocolates and gourmet snacks. For more than 65 years, we've celebrated our heritage by upholding the standard of innovation and quality. Le Belge Chocolatier, located in Napa Valley, blends European tradition with Belgian chocolate and the freshest ingredients inspired by the region.

www.astorhospitality.com | +1 732 901 1000

REPRESENTATIVE:

Brian Garrett, *Vice President Hospitality & Foodservice*
bgarrett@astorchocolate.com

Barry Sussman, *Director of National Sales*
bsussman@astorchocolate.com

BENEFITS TO MEMBERS:

- Enjoy 10% off any new products placed during the Annual Conference or by November 10th, 2018
- Special offer to members: Free set up for custom chocolate plaque of hotel logo or property. Works in our VIP Executive boxes (\$100 value)
- \$250 off set up fee for plate charges. Can be used towards sleeves, foils or hot stamp



BCV is the leading provider of tech-enabled social media solutions to the hospitality industry and the only provider with the capacity to monitor the social universe 24/7. Our comprehensive solution is supported by proprietary technology that allows us to drive ROI, provide unparalleled guest interactions, mitigate negative guest experiences, assess channel growth and provide robust reporting for our hotel partners.

www.bcvsocial.com | +1 312 203 9561

REPRESENTATIVE:

Michael Byrne
mbyrne@bcvevolve.com

BENEFITS TO MEMBERS:

- Historic Hotels Members enjoy special discounted pricing- 15% off standard rates



Brown Jordan Outdoor Kitchens manufactures engineered tubular steel and aluminum outdoor mobile food and beverage service carts for the hospitality industry worldwide. Available in customizable configurations, these innovative units are designed for durability, beauty, maneuverability and functionality, making them perfect additions to any property.

Popular as beverage carts, bars, cooking stations, prep areas or entertainment hubs, Brown Jordan Outdoor Kitchens' components are designed to fit the needs of your property, your people and your profits.

www.brownjordanoutdoorkitchens.com | +1 203 626 5625

REPRESENTATIVE:

Clark Johnson, Contract Sales/Design
cjohnson@brownjordanoutdoorkitchens.com | +1 203 626 5625 ext. 150

Phil Zaleon, Marketing Director
phil@brownjordanoutdoorkitchens.com | +1 203 626 5625 ext. 141

BENEFITS TO MEMBERS:

- 10% Discount on all Orders Taken at the Annual Conference
- Custom Hotel Logo Powder Coated on Panels at No Additional Cost
- 5-Year Warranty on Carts and Powder Coat Finishes
- No Minimum Order



Coca-Cola can customize a beverage program for your hotel featuring products that hydrate, energize, relax, nourish and help your guests enjoy every drop of life. Over half of Coca-Cola's products are low-calorie soft drinks, juices, sports drinks, energy drinks and water. The depth and breadth of our portfolio brings solutions for all your party, menu and guest occasion needs.

Custom Comfort Mattresses are 100% handcrafted in the USA with USA made, natural materials. Our mattresses provide your guests with a luxurious, healthy, and comfortable sleep experience. We will collaborate with you to create a mattress in any specification, any combination of materials, any size, shape, or luxury level for your budgetary requirements. Together, we can design a mattress as unique as your hotel.

www.coca-cola.com | +1 773 251 9419

www.customcomfortmattress.com | +1 417 860 5913

REPRESENTATIVE:

Ashley Strobe, *Senior Sales Executive*
astrope@coca-cola.com

REPRESENTATIVE:

Rebecca Hewitt, *Vice President of Corporate Sales*
Ralston@customcomfortmattress.com

BENEFITS TO MEMBERS:

- New much lower pricing on bottled beverages and discounted fountain pricing
- Legacy Fountain equipment loaned at no charge
- The highest priority national account status
- A dedicated National Account Team to address all your needs in addition to the local Coca-Cola Bottler
- Coca-Cola Freestyle Incentive Fund for any participating hotel that installs Freestyle

BENEFITS TO MEMBERS:

- **TRY IT BEFORE YOU BUY IT-** Your first mattress is free! Credit issued with minimum purchase of 24 mattresses
- 10% off of regular wholesale pricing
- No Minimum order
- Your hotel logo on each mattress at no charge
- Guest Purchase program- we drop ship to your guests' homes, while you benefit from the revenue



Customer Direct takes great pride in representing Historic Hotels of America and its Member Hotels. Providing voice, email and chat services, Customer Direct consistently delivers reservation experiences that lead to higher average daily rates and improved conversion, allowing you to focus on what you do best; providing guest experiences that build brand loyalty.

www.customerdirect.com | +1 800 332 3756

REPRESENTATIVE:

Michael Horst, *Chief Revenue Officer*
mbyrne@bcvevolve.com

BENEFITS TO MEMBERS:

- **Exclusive Member Pricing:** Customer Direct is proud to offer Historic Hotels of America Members negotiated Member Pricing
- **Hotel-Specific Sales Process:** As unique as each of the hotels they serve, they customize reservation sales process enhances your hotel's performance by increasing voice booking conversions and improving RevPAR.



Deneen Pottery is the premier producer of handmade logo coffee mugs with customized artwork. They are also a family business-started in 1972 by Mary and Peter Deneen in a two-car garage one block from the mighty Mississippi River. Today, Deneen Pottery is still in St. Paul, occupying over 16,000 square feet and employing 52 skilled craftspeople. Each item starts as a lump of clay and is touched by 24 pairs of hands throughout the production process. While every piece shares the same amazing level of quality, each one is also individually created so that no two are exactly alike.

www.deneenpottery.com | +1 888 646 0238

REPRESENTATIVE:

Niles Deneen, *CEO, Marketing*
niles@deneenpottery.com

BENEFITS TO MEMBERS:

Our mission is to be a brand extension of your property in the place that matters most... Your guest's homes.

Sought after by collectors, each handmade mug is a branding and visibility tool that can be used in a variety of ways.

- Packages
- Promotions
- Gift Shop Sales
- Room & Table Service

DISTINGUISHED. PROGRAMS

Distinguished Programs is a national insurance program manager providing specialized coverage to the hospitality industry since 1993. We focus on restoring the historic integrity of your building, not just its function.

Our program is specifically designed to offer Guaranteed Historic Replacement Cost Property Coverage—not typically available from standard insurers. This includes high-limit liability coverage, historic tax credit & recertification expense coverage and enhanced business interruption coverage due to the labor intensive nature of artisan craftsmen repair. A certified Historic Appraisal is included in every policy.

www.distinguished.com | +1 212 297 3100

REPRESENTATIVE:

Tara Hughes

thughes@distinguished.com | +1 425 213 1259

BENEFITS TO MEMBERS:

- Flexibility – we will work with your current insurance broker/agent as you see fit
- Guaranteed Historic Replacement Cost – repairs or replaces damage to your property with a goal of maintaining the historic integrity, not just function, of your hotel
- High Limits Umbrella – designed to meet catastrophic situations – cost effectively meets most lender and brand requirements
- Detailed Appraisal – your hotel will be appraised by a certified historic appraiser once you are insured in the program
- Stability – we utilize top-rated insurance companies in our programs

GCOMMERCE

claim your share™

GCommerce is a hospitality focused digital marketing agency that achieves dramatic results by specifically tailoring their strategy based on their clients' needs and advantages. GCommerce's expertise includes website design, search marketing, SEO, display advertising, email marketing, social media and web analytics, and eCommerce tracking. Their services are designed to deliver a complete digital marketing presence to help their clients claim more market share and bottom line profits through driving online bookings at the lowest cost per acquisition.

www.gcommercesolutions.com | +1 435 214 5301

REPRESENTATIVE:

Chris Jackson, President & Partner
cjackson@gcommercesolutions.com

Mark Oliver, VP Business Development
moliver@gcommercesolutions.com

BENEFITS TO MEMBERS:

- Complimentary website and digital marketing sales assessment
- 10% off retail fees for website development and for digital marketing services



For over thirty years, our fine products have been found in the most prestigious hotels, spas, resorts, and private residences throughout the world. Discover our abundance of house collection and specialty brand amenities, linens for bed and bath, and bathroom accessories to find the perfect match for your property.

www.gilchristsoames.com | +1 317 781 7013

REPRESENTATIVE:

Amber Mosher, *Director, Business Development,*
Luxury Independent Sales amosher@gilchristsoames.com

Dee Thomas, *Director, Luxury Sales Manager*
dathomas@gilchristsoames.com

BENEFITS TO MEMBERS:

- The exclusive partnership with Historic Hotels of America gives hoteliers the ability to purchase any luxury collections at discounted pricing that is anywhere from 5% - 20% lower than standard pricing
- In addition to the discounted pricing that is always available to Historic Hotels, Gilchrist & Soames offers customers same day shipping and online ordering. Hoteliers may request complimentary samples at customer@gilchristsoames.com



For more than 12 years, the team at **Graydient Creative**, a full-service marketing agency based in Milwaukee, has partnered with hospitality clients on their digital, print and branding needs. Graydient creates award-winning websites, stunning mobile apps and eye-catching print campaigns. Our portfolio includes projects for several Historic Hotels of America members. Hospitality marketers also trust Graydient to develop social media, content marketing and search engine strategies that drive traffic, create awareness and convert website visitors to guests. Graydient's roots are in hotel IT and Marketing, so let us put our experience to work for you.

www.graydientcreative.com | +1 414 436 0581

REPRESENTATIVE:

Chris Remington, *Digital Strategy Consultant*
chrisremington@graydientcreative.com

BENEFITS TO MEMBERS:

- 10% off retail fees for web development and digital marketing services
- Free ADA website audit
- Free website hosting for 12 months with any new website build

PETER GREENBERG

is America's most recognized, honored and respected front-line travel news journalist.

Through his television, radio and print reporting, he literally covers the world. Known in the industry as "The Travel Detective," he is the travel editor for CBS News, appearing on CBS This Morning, CBS Evening News and CBS Sunday Morning among other broadcast platforms.

He is the recipient of the Historic Hotels 2016 Journalist of the Year Award. Greenberg also hosts the PBS series "The Travel Detective." And most recently, Peter has been doing a very special multi-platform (television, radio and online) project, *Hotels With a Past*, profiling hotels with interesting pasts, detailing their very special place in history.



➔ For more information on how **your historic hotel can be featured in *Hotels With a Past***, contact Darra@PeterGreenberg.com.

Peter has also made it possible for your hotel to later **use the finished programs on your website, in your digital marketing and in your social media**. If your hotel is selected as one of the featured 2018 historic hotels, **Historic Hotels of America will boost that exposure** with a special promotion campaign including social media, a feature in *Discover & Explore* (300,000 +households) and a special front page link on HistoricHotels.org.



COMPLETED VIDEOS:

THE BREAKERS, PALM BEACH FL | CORINTHIA HOTEL BUDAPEST, HUNGARY | THE BUCCANEER, ST. CROIX VI | THE OMNI HOMESTEAD RESORT, HOT SPRINGS VA | THE PLAZA HOTEL, NY | FRENCH LICK RESORT, FRENCH LICK IN | CORINTHIA HOTEL LONDON, UK | RAFFLES SINGAPORE, SINGAPORE

Guest Services Worldwide is a publishing company based in the UK with offices in New York. We have been established for over 25 years and are the market leaders in providing Complimentary Map Destination Guides for luxury hotels across the world, including major hotel groups.

A major reason for our success within the hotel industry is that our partner hotels maintain complete control over the guide format and information included, thus producing a successful marketing tool which is totally self-liquidating, and therefore *Free Of Charge* to you.

www.guestservices.co.uk | +44 (0)1253 530 601

REPRESENTATIVE:

Tracy Atkinson, Head of Media

tracy.atkinson@guest-services.co.uk | +44 (0) 7341 733070

BENEFITS TO MEMBERS:

- Produced and delivered to the hotel on a complimentary basis
- Will enhance the customer experience during their stay
- Offer a personalised product where you have full control over the content
- Promotes hotel features
- Kept by guests as a 'memento' of their stay

Michelle Chaplow and her **Hotel Essence** photography team specialize in creating high-quality photography for some of the world's finest luxury and historic hotels.

For over a decade Michelle has had the privilege and pleasure of photographing some of the most famous hotels and inns across America, Asia, Africa, Europe, and Australia.

Michelle's artistic skills as a hotel photographer, combined with her sales and marketing experience have helped historic hotels both large and small, transform their responsive websites and printed marketing materials with eye catching revenue-generating imagery.

www.hotelessencephotography.com | +011 34 609 504 729

REPRESENTATIVE:

Michelle Chaplow, Founder

michelle@chaplow.com

BENEFITS TO MEMBERS:

- \$250 discount per day on Photo Assignments
- 10% off consultancy fees
- Featured placement on HistoricHotels.org
- Social media campaign through Historic Hotels
- Placement in *Discover & Explore* newsletter



With more than 1.6 million rooms priced daily on its advanced systems, **IDEaS** Revenue Solutions leads the industry with the latest revenue management software and advisory services. Powered by SAS® and with nearly three decades of experience, IDEaS proudly supports over 10,000 clients in 124 countries and is relentless about providing hoteliers with insightful ways to manage the data behind hotel pricing.

IDEaS empowers clients to build and maintain revenue management cultures—from single properties to world-renowned estates—by focusing on a simple promise: Driving Better Revenue.

www.ideas.com | +1 952 698 4200

REPRESENTATIVE:

Jeff Roark, *Director of Sales*
Jeff.Roark@ideas.com

Jill Nothwehr, *CRME, Client Account Executive*
Jill.Nothwehr@ideas.com

BENEFITS TO MEMBERS:

- Member hotels receive special pricing from IDEaS



With two decades of hospitality-specific experience, **J.A. Uniforms** is uniquely qualified to add value to the world's preeminent historic hotels.

Steeped in fashion, its award-winning apparel enjoys a distinct style aesthetic that values comfort. The distinctive look is a product of a dedicated in-house art, design and manufacturing team capable of high-quality tailoring.

www.jauniforms.com | +1 305 234 1231

REPRESENTATIVE:

Ulysses Garcia
ugarcia@jauniforms.com

Alex Arencibia
aarencibia@jauniforms.com

BENEFITS TO MEMBERS:

- Historic Hotels receive free shipping on orders greater than \$300.00

Jonas Hospitality is dedicated to serving the diverse needs of hotels, resorts, event venues and spas around the world. From opulent beach and golf resorts to suburban extended-stay hotels, Jonas Hospitality serves every segment of the hotel industry with class-leading technologies. CloudPM, the 100% cloud-based solution from Jonas Hospitality, is built on the Jonas ARC integration platform providing seamless connectivity across a broad hotel technology ecosystem. Speak with us to learn how CloudPM and the Jonas ARC unified platform can benefit, support and drive your hotel's business forward.

JonasHospitality.com | +1 800 331 7890

REPRESENTATIVE:

Jim Rowe

jim.rowe@msisolutions.com | +1 727 735 8556

BENEFITS TO MEMBERS:

- Enjoy your first three months of subscription free for installations before December 21st, 2018
- Members receive preferred pricing on installation services

From our first store in London's upmarket Mayfair to luxurious destinations across the globe, **Molton Brown** create beautifully unique bath, body and home fragrances.

With over 25 years of experience partnering with the world's most esteemed hotels means we know the ingredients that enhance your guests' sensorial moments. As a worldwide leading luxury bath and body brand with an irrepressible love of travel, we enjoy a renowned global presence and customer base. We meticulously craft our fragrances in-house, with our hotel amenities sharing the same sensorial formulas as our retail collections. Molton Brown are proud to hold a Royal Warrant for the supply of toiletries to Her Majesty Queen Elizabeth II.

Moltonbrown.com | +1 866 933 2344

REPRESENTATIVE:

Marilyn Gallo, *Associate Director Hotel Division, Americas*

Marilyn.Gallo@Kao.com | +1 646 680 7223

BENEFITS TO MEMBERS:

- Preferential pricing for in-room amenities, public areas and spa (20% off list)
- Preferential pricing for corporate gifting and access to retail programmes (40% off RRP)



The **National Trust for Historic Preservation** protects significant places representing America's diverse cultural experience by taking direct action and inspiring broad public support. As a nonprofit organization, the National Trust relies on the generosity of individual donors, foundations, and corporate partners to further the cause of historic preservation.

Preservation is the magazine for people who love historic places. Each issue spotlights sites that have shaped the American identity, and the people working tirelessly to protect them. *Preservation* is read by more than 300,000 history enthusiasts each quarter.

www.savingplaces.org | +1 202 588 6233

REPRESENTATIVE:

Abby Horrigan, *Director, Marketing Partnerships*
ahorrigan@savingplaces.org

BENEFITS TO MEMBERS:

- *Preservation* magazine to distribute in hotel guestrooms
- Dedicated Historic Hotels advertising section in each issue
- Discounted advertising rates for conference attendees



NAVIS is redefining customer relationship management for the hospitality industry. With an integrated suite of Unified CRM solutions, NAVIS is helping premier hotels and resorts unify their revenue generating teams to maximize productivity of reservation sales, boost marketing effectiveness and efficiency, and drive more direct revenue.

NAVIS has been helping hospitality professionals get increasing returns since 1987. Headquartered in Bend, Oregon, the company offers Unified CRM sales and marketing solutions; on-demand call center services; and success-driven coaching and customer service to more than 600 clients nationwide, including 17 Historic Hotels of America members.

www.naviscrm.com | +1 855 436 2742

REPRESENTATIVE:

Steven Johnson, *Director of Alliances*
scjohnson@naviscrm.com

BENEFITS TO MEMBERS:

- Complimentary Direct Channel Analysis including performance comparison to your Historic Hotels of America peers, and new incremental revenue opportunities with our Unified CRM.



From one-of-a-kind antiques to a 500 guestroom hotel, **Northern Lights Restoration** has the knowledge, skill set and experience to restore and preserve any type of architectural woodwork and furniture, on site at a minimal cost.

At Northern Lights Restoration, we have pioneered an on-site program that is quick, clean and very cost effective. Our skilled staff can restore 12 to 24 hotel rooms of furniture in one day and we average a 2 hour turnaround of rooms, to keep your operations up and running.

www.northernlightsrestoration.com | +1 607 589 6090

REPRESENTATIVE:

Robert Stephens, President & Founder
NLC813@aol.com

BENEFITS TO MEMBERS:

- We will offer to refinish a free sample to show our quality workmanship.
- Our service is very cost effective and 100% green. We can help keep your hotels appearance up to date and extend the life of your furniture



Q4Launch proudly puts more heads in beds! We accomplish this with integrated marketing that drives traffic to your website and by designing your website to convert. We are dedicated to the hotel space and committed to helping tell each historic hotel's unique story. Don't just take our word for it! We are proud to have been named—not once, but twice—to the Inc 5000 list of the fastest-growing private companies in America.

Our formula for success is proven, but we don't stop there! We continue to mine the data to ensure we're producing the best results. Our services include: Strategy Development, Future-Proof Website Design, Content Marketing, SEO, Email Marketing, Social Media Management, Regular analysis of Google Analytics.

www.q4launch.com | +1 843 475 2962

REPRESENTATIVE:

Matt Bare, Founder
matt@q4launch.com

BENEFITS TO MEMBERS:

- Complimentary Benchmark Analysis - compare your marketing to your competitive set.
- \$1,000 off set-up fee for website agreements signed at the conference



Rubbermaid Commercial Products (RCP) is a manufacturer of innovative, solution-based products for commercial markets worldwide. Since 1968, RCP has pioneered technologies and system solutions for the Hospitality Industry. RCP is part of Newell Brand's global portfolio of companies, including Sunbeam and the Waddington Group, which also strongly support hospitality.

www.rubbermaidcommercial.com | +1 800 347 9800

REPRESENTATIVE:

Barbara Coen

Barbara.Coen@newellco.com

BENEFITS TO MEMBERS:

- Local Rubbermaid associates available for consult, surveys, and product demonstrations
- Products designed to:
 - Discreetly refresh guest rooms & public spaces
 - Quickly clean high traffic areas
 - Professionally maintain the property
 - Support Food & Beverage with complete line for front and back of house



standardtextile

Standard Textile believes everyday experiences should be extraordinary experiences. A renowned global, vertically-integrated textile manufacturer, its innovative solutions focus on comfort, durability, and value. Their showcase this year is AllerEase® Professional. The premier allergy bedding brand, engineered just for hoteliers.

www.standardtextile.com | +1 513 761 9255 x2532

REPRESENTATIVE:

Greg Eubanks, *Vice President, Hospitality Sales & Marketing*

geubanks@standardtextile.com

BENEFITS TO MEMBERS:

- Discounted national pricing
- Patented Centium Core Technology for durability and strength
- Room Ready for You® Laundered With Tide®
- Elevations™ Terry - Performance where it counts
- Innovative new products and beautiful fabrics for hospitality interiors



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Historic
HOTELS WORLDWIDE

Marketing Co-op Program

Target American cultural heritage travelers who intend to stay in historic hotels and places

Leverage your Historic Hotels of America or Historic Hotels Worldwide membership by increasing your exposure to motivated travelers who travel more, spend more, and stay longer than the average traveler through our digital and print marketing opportunities, including web placements, ad banners, e-newsletters, magazine, social media, and PR

Ready to engage this audience?

Contact Joe Vincent Janolo, Senior Manager, Marketing and Partnerships, at (202) 772-9982 or jjanolo@historichotels.org



Twinings has been a pioneer of the Tea Trade since 1706, making quality and authentic tea experiences an inherent part of our craft. Twinings has pursued a passion and commitment to one thing—delivering the world’s finest tea experience to our consumers and your guests. Twinings would be delighted to create a total property solution for your historic hotel.

Twiningsusa.com | +1 800 803 6695

REPRESENTATIVE:

Kristin Overstreet, *National Account Manager*
kristin.overstreet@twiningsusa.com | +1 201 678 8506 (East Coast)

Tara King, *National Account Manager*
tara.king@twiningsusa.com | +1 303 522 6418 (West Coast)

BENEFITS TO MEMBERS:

- Customizable programs for every aspect of your property.
- Complimentary marketing insights for managing a successful tea program
- Complimentary tea chest and racks
- Complimentary staff training



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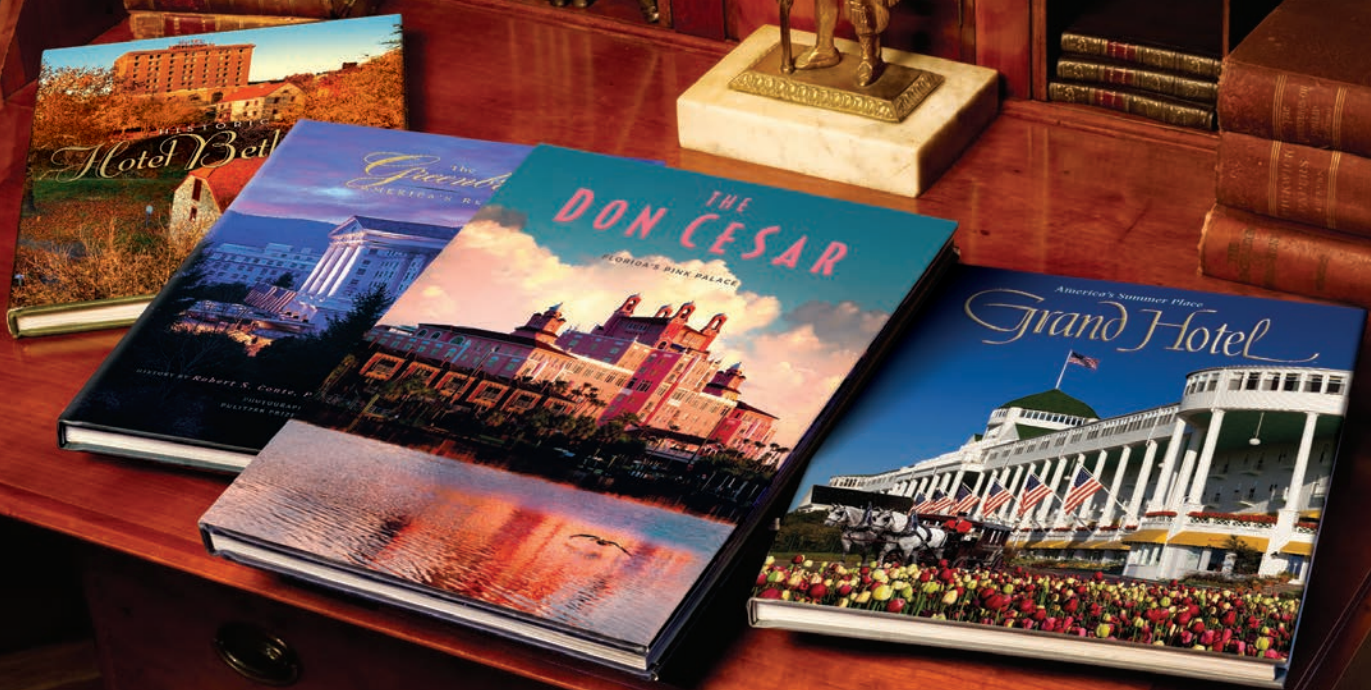
Leverage this experience to provide your guests the best tea experience

Twinings® offers a comprehensive range of Black, Green, and Herbal blends in a variety of flavours and formats, including K-Cup® pods and Teabags.



tara.king@twiningsusa.com 303-522-6418 (West Coast)

kristin.overstreet@twiningsusa.com 201-678-8506 (East Coast)



The story of a hotel's past may be their best investment in the future.

Your hotel's story can be a part of the Historic Hotels of America collection of "Special Edition" books. Grandin Hood Publishers, a partner of Historic Hotels of America, creates custom coffee table books celebrating the history and continuing stories of historic hotels, resorts and destinations for use in marketing and retail sales.



GRANDIN HOOD
Publishers

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Telephone 615.517.1222