



Stash Hotel Rewards

(Operated by RevPAR Collective, Inc.)

Offer Summary:

Stash Hotel Rewards is a new hotel rewards program where members earn and redeem points for free nights at authentic, independently-run hotels across the U.S. Stash is the only points-based rewards program designed exclusively for independent hotels. Stash partner hotels are:

- **Independent.** No big chain properties – Stash Partner Hotels cannot be part of a “brand” with more than 75 hotels under one name.
- **Upscale and Luxury.** Hotels with a star rating of 3.5 stars or above.
- **Highly Recommended.** Stash Partner Hotels are loved by travelers. They include hotels with some of the highest Trip Advisor ratings, with an average “recommend” rating of over 80 percent.
- **Distinctive.** One-of-a-kind properties that reflect where you’re visiting.
- **Recognized.** Many Stash Partner Hotels have been recognized by Conde Nast or Travel+Leisure.

To learn more about Stash Rewards, please visit <http://www.stashrewards.com/questions>.

Rate Setting Strategy:

Rate displayed is set by Hotel based on demand forecasted for dates.

Rate Type:

Retail/public Rates.

How To Participate:

1. Hotel must use the SynXis Central Reservation System to maintain inventory and rates.
 2. Hotel or Hotel Company should contact partner@stashrewards.com if interested in joining Stash Hotel Rewards and to sign a commercial agreement.
 3. Sabre Hospitality Account Manager notifies the Hotel to update rates in SynXis CRS (see detailed steps in Rate Loading Procedures below).
 4. Once completed, the Sabre Hospitality Account Manager will advise partnersupport@stashrewards.com and copy Booth Hodde at booth.hodde@revparcollective.com to advise the hotel or chain is ready to go live and to provide the Hotel’s SynXis Hotel ID along with the Stash Hotel Rewards product data spreadsheet indicating which products have been assigned to the channel and are eligible for redemption.
 5. Once the Hotel is live, Stash Hotel Rewards will advise the Hotel and Sabre Hospitality Account Manager, and the search page will return all available products.
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Channel:

Channel Connect for rates and availability. Descriptive content is maintained independently by Stash Hotel Rewards, and hotels may work thru their Stash Hotel Rewards partner advocate to update this information.

Rate Access/Pseudo Information:

N/A

Commission and/or Margin:

Currently, bookings are directed to the hotel's website and all billing is negotiated and handled between the hotel(s) and Stash Hotel Rewards (RevPAR Collective, Inc.) directly.

Cancellation Policy:

Follow Hotel's cancellation policy.

Guarantee Policy:

Follow Hotel's guarantee policy.

Days of Week Available:

Day of week restrictions are set at Hotel's discretion, and are determined by forecasted demand for Hotel. Rates will display as managed by Hotel.

Booking Fee:

Booking Engine fee applies for all bookings referred from Stash Hotel Rewards to the Hotel's website.

Promotional Support:

N/A – Currently, reservations are directed to the Hotel's website for booking.

Rate Loading Procedures:

If utilizing existing public rates, special rate loading is not required. Hotel simply needs to add the RevPAR Collective channel to the appropriate rates.

1. Select existing rate to edit.
 2. Ensure rate is active, and that “Confidential” and “Negotiated” are both unchecked.
 3. Under Channel Assignment, select “Rev Par Collective*” for each appropriate room.
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Front Office Procedures:

No special procedures required if using public rates.

Accounting Procedures:

Currently, bookings are made offline and all billing is negotiated and handled between the hotel(s) and Stash Hotel Rewards (RevPAR Collective, Inc.) directly.

Source on Channel Production Report:

Currently, reservations are directed to the hotel’s website for booking and are not trackable; however, once reservations are booked within the interface by RevPAR Collective, production will be tracked as follows:

Trackable via Channel Production Report on End-of-Month report under rate codes.

- o Main Source is Channel Connect; Sub Source is Rev Par Collective.
 - o Channel ID is 6086 and Channel Code is REVPARCOL.
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Restrictions:

Subject to Hotel’s availability.

Supported Features:

Restrictions	
Close Out	✓
Min Lead Days	✓
Max Lead Days	✓
Min Lead Time	✓
Max Lead Time	✓
Lead Book Date	✓
No Arrival	✓
No Departure	✓
Min Stay Arrival	✓
Max Stay Arrival	✓
Min Stay Thru	✓
Max Stay Thru	✓
FPLOS (No Arrival by LOS)	✓
Sell Limit	✓
Sell Threshold	✓
Pricing	

Derived Rates	✓
Day of Week Offsets	✓
Length of Stay Offsets	✓
Occupancy Offsets	✓
Promotional Pricing	✓
Rate Overrides	✓
Revenue Management	
Absolute BAR	✓
BAR by LOS	✓
BAR by Stay Date	✓
Rate Hurdles	✓
Other	
Product Allocation	✓

Sabre Hospitality Solutions Internal Contact:

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