

Increase your revenue from Travel Management Companies and Consortia



85%
ACCEPTANCE
RATIO



EXCLUSIVE
ACCESS
TO LANYON



15%
REVENUE GROWTH
IN 2018

DRIVE MORE REVENUE

Access a \$400 million market opportunity with our complete suite of RFP tools and services. In 2018, Historic Hotels of America booked more than \$3 million in corporate business with Travel Management Companies (TMC) and Consortia.

WHAT WE OFFER

Leverage the partnerships offered through our affiliation with Preferred Hotels & Resorts. Reach global travel management companies and consortium partners to drive more opportunity and revenue.

MAKE LANYON WORK FOR YOU

With access to Lanyon, the industry-leading automated bid submission tool for processing corporate and agency RFPs, you have a single point of entry for efficiently gathering and updating your property information while reducing the reliance on redundant databases.

FIND THE RIGHT PARTNERS

The program works with a variety of travel management and consortium partners. Your local RFP team can provide you with recommendations on the bidding partners that are best suited to your hotel.



CONCIERGE SERVICES FROM \$750

To make the RFP Program even easier, Historic Hotels of America, through its affiliation with Preferred Hotels & Resorts, will assign a personal administrator to manage it all on your behalf. You won't have to spend valuable time responding to bids or worrying about missed deadlines and incomplete RFPs.

RATE LOADING SERVICES FROM \$750

Following bid acceptance, our team of distribution professionals will load rates directly into the SynXis CRS Control Center and complete the process on your behalf. No account rate audits will be required.

EXTEND YOUR REACH

Travel Management Companies

A travel management company (TMC) is a wholly owned corporation that owns and operates a large number of travel agencies worldwide. These companies usually have numerous locations, and specialize in corporate travel and travel consulting. Examples are: American Express Global Business Travel, BCD Travel, Carlson Wagonlit, Flight Centre, and HRG (Hogg Robinson Group).

Travel Consortia

A travel consortium specializes in providing services to independent travel agencies, and small to mid-sized travel agency groups. An agency that contracts with the consortium is considered a 'member' of the group and receives benefits for their membership. Examples are: ABC Global Services, Radius, and Travel Leaders Group.

Traditional bidding peaks August through December, so subscribe today and get a head start on your most profitable RFP season yet.

SUBSCRIBE TODAY AND GROW YOUR BUSINESS



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