



Preferred Hotels & Resorts 2016 RFP Program Consortia Fees

AGENCY	PARTICIPATION / LISTING FEES	ADD. TRANSACTION FEES / CONDITIONS
**American Express *PEHP* <ul style="list-style-type: none"> ▪ Europe, Middle East & Africa ▪ Japan, Asia Pacific & Australia ▪ Latin America ▪ North America 	No Charge	2.5% on transactions & US\$1.50 per room night RFP Deadline September 18, 2015
BCD Travel (formerly World Travel BTI, TQ3 Travel Solutions & The Travel Company UK)	Basic: US\$875 Select Promotional Rates: US\$1200 Exclusive + US\$150 *added to participation fee Premium + US\$250 *added to participation fee Leisure Listing +US\$300 *added to participation fee	2.5% on transactions <ul style="list-style-type: none"> • RFPs received after August 31, 2015 deadline will not be considered until after January 11th 2016 and will be subject to a late fee of US\$200 per property in addition to the participation fees.
CWT Carlson Wagonlit Travel	No Charge (max 72 hr cxl policy)	2.5% on transactions RFP Deadline September 4, 2015
HRG (Hogg Robinson Group)	Standard: US\$1095 Elite Marketing: US\$1395	2.5% on transactions from HRG UK, Central Europe, North America and Asia Pacific <ul style="list-style-type: none"> • RFPs received after August 28, 2015 deadline will not be considered until January 2016 and will be subject to a late fee of US\$300 per property in addition to the participation fees.
>Preferred Hotels & Resorts Partnership Programs above are current 2015 pricing and subject to change<		
ABC Global Services Prime Cities: Amsterdam, Atlanta, Austin, Bangkok, Boston, Chicago, Cincinnati, Columbus, Dallas, Denver, Detroit, Frankfurt, Hong Kong Area, Houston, Indianapolis, London, Los Angeles Area, Mexico City, Miami Area, Minneapolis, New Orleans, New York, Orange County, CA, Orlando Area, Paris, Philadelphia, Phoenix, Portland, San Antonio, San Diego, San Francisco, San Jose, Seattle, Singapore, St. Louis, Sydney, Tampa, Tokyo, Toronto, Vienna, Washington, D.C.	Prime Cities: US\$950 All other locations: US\$895 PHP Classic: US\$1,995 PHP Deluxe: US \$2,995	RFP Deadline August 28, 2015
**Capita Travel and Events	No Charge	RFP Deadline December 1, 2015
CCRA	Preferred Participation: US\$900 Preferred + Gold Marketing Package: US\$1,995 Preferred + Platinum Marketing Package: US\$2,995 Niche Market Designation: +\$200 Directory Logo Placement: +\$200	RFP Deadline September 14, 2015
**FedRooms Major Markets **US Transient, FedRooms **Major Markets International, FedRooms US Transient, FedRooms International	No Charge *US Federal per diem rates mandatory	2.75% participation fee on every room night realized. FedRooms Major Markets US/International: Deadline November 13, 2015 FedRooms US/International Transient: Deadline December 11, 2015

**subject to 2016 final program confirmation details

Modified: 9/29/15

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CWTSatoTravel US & International per diem rates: http://www.gsa.gov FEMA US Hotels only: http://www.usfa.dhs.gov/applications/hotel/	US\$700 *US Federal per diem rates mandatory	RFP Deadline October 16, 2015
DERHOTEL	No Charge (12% commission required)	RFP Deadline September 30, 2015
DERTour Consortia	€350	RFP Deadline September 30, 2015 IATA guarantee means guaranteed by DERTour agencies
eHotel	No Charge	RFP Deadline October 30, 2015
Flight Centre Corporate	Submit before 8/31/2015: US\$670 Submit before 10/31/2015: US\$700 Submit before 12/31/2015: US\$720 Submit before 1/31/2016: US\$760	Australian based hotels add 10%. RFP Deadline August 31, 2015
GlobalStar	US\$525	RFP Deadline September 25, 2015
GSM (Global Specialist Markets)	US\$375	RFP Deadline September 10, 2015
GTMC (Guild of Travel Mgmt Co)	£100	RFP Deadline October 1, 2015
Hickory Global Partners	Gold: US\$879 Premium Marketing: US\$1799	RFP Deadline September 15, 2015
ITP	1 – 50 guestrooms US\$250.00 51 – 100 guestrooms US\$300.00 101 – 150 guestrooms US\$360.00 151 – 250 guestrooms US\$430.00 251 – 350 guestrooms US\$485.00 351 – 450 guestrooms US\$530.00 451– 650 guestrooms US\$565.00 650 + guestrooms US\$595.00	RFP Deadline September 30, 2015 UPGRADED Enhanced entry + US\$180 Entry in MICE section + US\$180 Broadcast with graphics + US\$330
JTB	US\$290.00 Highlight hotel name in bold font on online directory +\$20 Link hotel listing on JTB website to hotel website +\$20	RFP Deadline September 15, 2015
Radius	Basic: \$1,395 Premium: \$2,345 Premium Plus: \$2,745	RFP Deadline October 16, 2015
THOR	Basic: US\$899 Preferred: US\$999 Add-On Marketing Packages: Silver: +US\$1,310 Gold: +US\$1,967 Platinum: +US\$2,810	RFP Deadline September 11, 2015
Travel & Transport (US, Canada, Mexico, Caribbean hotels only)	US\$700	RFP Deadline August 21, 2015
TravelSavers	Basic: US\$640 Enhanced: US\$760	RFP Deadline September 3, 2015
Tzell Travel Leaders	Worldwide US\$1,195 Worldwide Plus US\$1,795	RFP Deadline October 14, 2015
SELECT Hotels & Resort	US\$3,295 incl Worldwide L1	RFP Deadline September 08, 2015
WIN Dynamic Hotel Partnership	Up to 99 guestrooms: Gold: US\$355 Platinum: US\$455 Flagship: \$995 100 + guestrooms: Gold: US\$415 Platinum: US\$515 Flagship: \$995	RFP Deadline October 1, 2015
**WIN Travel Without Boundaries - Leisure	The Deluxe: US\$345 The Superior: US\$745 The Full Suite: US\$1,145	RFP Deadline December 3, 2015

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Preferred Hotels & Resorts Leisure, OTA and Net RFP Programs

Participation in programs are free of charge with exception of Vision Elite

Accessallrooms.com (invite only)

- Dynamic BAR rate, commissionable 10%
- 1st phase: hotelier qualifications through Lanyon RFP
- 2nd phase: Accessallrooms.com website

British Airways Holidays (invite only)

- Dual net BAR rate offers: -25% and -18%
- Net, non-commissionable
- Participation Deed required

BidTravel (city center properties only)

- Dual BAR rate offers: -15% non-commissionable and -10% with 10% commissionable rates

BlueTeam

- Discounted BAR rate with 12% to 15% commission

CWT Mastercard Luxury (4&5 star properties only)

- Standard off BAR, commissionable
- Offer core amenities
- \$50/\$100 value add for 4/5 star property respectively

Destinations of the World

- 18% off BAR
- Net, non-commissionable
- Participation Deed required

ENI S.p.A

- Minimum 10% off BAR
- Net, non-commissionable

Etihad Holidays (invite only)

- Dual net BAR rate offers: -25% and -18%
- Net, non-commissionable
- Participation Deed required

GTA Dynamic Rate Program

- 25% off BAR
- Net, non-commissionable
- Participation Deed required

Omega World Travel

- Standard BAR, minimum 10% commission
- Certificate for 2 free nights required

PH&R Corporate Rate Chain Program (iPrefer properties only)

- Minimum 15% off BAR
- Net, non-commissionable
- Include iPrefer amenities

Preferred Prestige Club (4&5 star properties only)

- Dual net BAR rate offers: -15% and -10%
- Net, non-commissionable
- Include exclusive amenities
- Participation Deed required

Tourvest Travel Services

- Minimum 10% off BAR
- Net, non-commissionable

Travel with Flair

- Consortia rates: net and commissionable, can offer fixed rates
- Room only basis, include breakfast or both

Viacom Leisure

- Minimum 15% off BAR
- Net, non-commissionable

Vision Elite (invite only)

- 10% commissionable
- Include exclusive amenity
- Participation fee \$365/year

White Sands Tours

- 20% off BAR
- Net, non-commissionable