



Global Sales Contact List

AMERICAS WEST

| LOCATION | CONTACT | TITLE | PHONE | FAX | E-MAIL ADDRESS | ADDRESS | MARKET |
|----------------------------------|-------------------------|--|-----------------|-----------------|--|--|--|
| NEWPORT BEACH, CALIFORNIA | Richard White | Senior Vice President, Global Sales | +1 949 719 3308 | +1 949 719 3301 | rwhite@preferredhotelgroup.com | 26 Corporate Plaza, Suite 150 Newport Beach CA 92660 | Managing sales globally |
| | Lenora Minassian | Director, Global RFP Programs | +1 949 719 3345 | +1 949 719 3301 | lminassian@preferredhotelgroup.com | 26 Corporate Plaza, Suite 150 Newport Beach CA 92660 | Global corporate and consortia RFP programs |
| | Rimi Asano | Coordinator, Global RFP Programs | +1 949 719 3344 | +1 949 719 3301 | rasano@preferredhotelgroup.com | 26 Corporate Plaza, Suite 150 Newport Beach CA 92660 | Lanyon administration, member portal passcodes, customer service |
| | Teri Wang | Coordinator, Global RFP Programs | +1 949 719 3348 | +1 949 719 3301 | twang@preferredhotelgroup.com | 26 Corporate Plaza, Suite 150 Newport Beach CA 92660 | Lanyon administration, member portal passcodes, customer service |
| | Craig Jacobs | Senior Vice President, Group Sales | +1 949 719 3340 | +1 949 719 3301 | cjacobs@preferredhotelgroup.com | 26 Corporate Plaza, Suite 150 Newport Beach CA 92660 | Global group sales and marketing |
| | Carol Lovercio | Administrative Assistant, Group Sales | +1 760 814 8250 | +1 949 719 3301 | clovercio@preferredhotelgroup.com | 26 Corporate Plaza, Suite 150 Newport Beach CA 92660 | Group sales support |
| | Elaine Macy | Vice President, Group Sales | +1 949 719-3354 | +1 714 969 9583 | emacy@preferredhotelgroup.com | 26 Corporate Plaza Suite 150 Newport Beach CA 92660 | Incentive Sales Global Market |
| LOS ANGELES | Maya Latinovic * | Director, Global Sales – America West | +1 949 241 0190 | +1 323 874 0053 | mlatinovic@preferredhotelgroup.com | 7275 Franklin Avenue #206 Los Angeles, CA 90046 | Travel Industry Corporate Accounts - West Coast, including Amex FHR West Coast |

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|---------------------|-----------------------|---|-----------------|-----------------|--|--|--|
| SACRAMENTO | Jennifer R. Collins * | Director, Group Sales – America West | +1 916 570 3849 | +1 972 369 0968 | jcollins@preferredhotelgroup.com | 981 Castec Drive Sacramento CA 95864 | Group sales |
| SAN JOSE | Anna Jones * | Director, Global Sales – Northern California | +1 408 454 4054 | +1 408 454 4067 | ajones@preferredhotelgroup.com | 26 Corporate Plaza Suite 150 Newport Beach CA 92660 | Corporate transient travel and leisure No. California, Pacific Northwest |
| SOUTHERN CALIFORNIA | Kathleen Harris * | Coordinator, Group Sales | +1 619 437 8266 | +1 619 437 8295 | kharris@preferredhotelgroup.com | 456 F Avenue Coronado, CA 92118 | Support group sales |
| | Jean Schulte * | Senior Director, Group Sales, Midwest & Incentive | +1 951 277 2228 | +1 951 277 2243 | jschulte@preferredhotelgroup.com | 7800 Sanctuary Drive Corona, CA 92883 | Midwest group sales |
| | Christie Weller * | Director, Group Sales, So. California & Southwest | +1 619 228 9130 | +1 619 228 9130 | cweller@preferredhotelgroup.com | 1958 Second Avenue, Suite 114 San Diego, CA 92101 | Southwest group sales |
| DENVER COLORADO | Julie Stovroff* | Senior Director, Group Sales – Insurance & Financial Services | +1 303 333 4601 | +1 303 333 1020 | jestovroff@preferredhotelgroup.com | 235 South Monroe Street Denver, CO 80209 | Insurance and Financial national group sales |

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AMERICAS CENTRAL

| LOCATION | CONTACT | TITLE | PHONE | FAX | E-MAIL ADDRESS | ADDRESS | MARKET |
|----------|---------------------|---|--------------------|--------------------|--|---|---|
| CHICAGO | Bridget Henry | Manager, PHGMeetings.com | +1 312 542 9275 | +1 312 913 5124 | bhenry@preferredhotelgroup.com | 311 South Wacker Drive, Suite 1900 Chicago, IL 60606-6620 | Group sales |
| | Jeanette Thomas | Senior Coordinator, Group Sales | +1 312 542 9272 | +1 312 913 5124 | jthomas@preferredhotelgroup.com | 311 South Wacker Drive, Suite 1900 Chicago, IL 60606-6620 | Group sales support |
| | Laura Mori | Executive Director, Global Sales - Americas | +1 312 542 9382 | +1 312 913 5124 | lmori@preferredhotelgroup.com | 311 South Wacker Drive, Suite 1900 Chicago, IL 60606-6620 | Midwest US corporate accounts |
| | MaryAnn Rodriguez * | Director, Global Sales – America Central | +1 708 235 1450 | +1 708 235 1451 | mrodriguez@preferredhotelgroup.com | 311 South Wacker Drive, Suite 1900 Chicago, IL 60606-6620 | Midwest US corporate & travel industry accounts |
| ATLANTA | Nanci Reilly * | Senior Director, Group Sales - America Southeast | +1 770 218 1164 | +1 770 218 1347 | nreilly@preferredhotelgroup.com | 1205 Johnson Ferry Road Suite 136-306 Marietta, GA 30068 | Southeast US group sales |
| MIAMI | Danielle Haar | Director, Global Sales - Americas South | +1 305 717 7287 | +1 305 267 1243 | dhaar@preferredhotelgroup.com | 1000 NW 57th Court Suite 270 Miami, FL 33126 | Florida, Caribbean & Northern So. America corporate and tour & travel accounts |
| TEXAS | Kimberly Harris * | Director, Global Sales -Southwest | +1 713 781 2007 | +1 713 781 2012 | kdharris@preferredhotelgroup.com | 2345 Bering Drive #704 Houston, TX 77057 | Travel Industry and corporate accounts Southwest United States |
| | Rosalie Seiler * | Coordinator, Group Sales | +1 972 369 0184 | +1 972 369 0968 | rseiler@preferredhotelgroup.com | 3609 Camino Trail McKinney, TX 75070 | Group sales support |

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Global Sales Contact List

AMERICA EAST

| LOCATION | CONTACT | TITLE | PHONE | FAX | E-MAIL ADDRESS | ADDRESS | MARKET |
|------------------|-------------------|---------------------------------------|-----------------|-----------------|--|--|---|
| NEW YORK | Jamie Brown | Director, Global Sales | +1 646 465 9777 | +1 212 541 7245 | jlbrown@preferredhotelgroup.com | 1350 Avenue of the Americas, Suite 2305 New York, NY 10019 | Corporate, Leisure, Entertainment, Fashion – America East |
| | Rick Stiffler | Vice President, Leisure Sales | +1 212 541 7226 | +1 212 541 7245 | rstiffler@preferredhotelgroup.com | 1350 Avenue of the Americas, Suite 2305 New York, NY 10019 | Travel industry accounts, Eastern US |
| | Sandra Renz | Director, Global Sales - America East | +1 212 541 7224 | +1 212 541 7245 | srenz@preferredhotelgroup.com | 1350 Avenue of the Americas, Suite 2305 New York, NY 10019 | Corporate Transient Accounts – America East |
| PENNSYLVANIA | Amy VanderWal * | Director, Group Sales – Northeast | +1 717 721 3404 | +1 717 721 3406 | avanderwal@preferredhotelgroup.com | 1150 Dawn Avenue Ephrata, PA 17522 | Northeast group sales |
| | Samantha Bahlow * | Director, Group Sales – MidAtlantic | +1 717 630 1094 | +1 717 630 1193 | sbahlow@preferredhotelgroup.com | 43 Nace Drive Hanover, PA 17331 | MidAtlantic group sales |
| WASHINGTON, D.C. | Iyana Williams | Coordinator, Group Sales | +1 202 772 8334 | +1 202 772 9981 | iwilliams@preferredhotelgroup.com | 1875 Connecticut Avenue, NW, Suite 1115 Washington, DC 20009 | Group sales support |

CANADA

| LOCATION | CONTACT | TITLE | PHONE | FAX | E-MAIL ADDRESS | ADDRESS | MARKET |
|----------|----------------|---------------------------------|-----------------|-----------------|--|---|-----------------------------|
| TORONTO | Vanessa Gromer | Director, Global Sales - Canada | +1 416 979 4623 | +1 416 969 8916 | vgromer@preferredhotelgroup.com | 1235 Bay Street Suite 400 Toronto M5R 3K4 Canada | Corporate, Leisure – Canada |

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LATIN AMERICA / SOUTH AMERICA

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|----------------------|----------------------|---|---------------------|---------------------|--|---|--|
| SAO PAULO, BRAZIL | Simone Mariote | Director, Global Sales – Latin America | +55 11 3568 2045 | +55 11 3568 2200 | smariote@preferredhotelgroup.com | Avenida das Nações Unidas, 14171, 15 th floor, Sao Paulo SP 04795-100 Brazil | Travel industry, corporate and group accounts – Latin America |
| | Fernanda Carvalho | Manager, Global Sales – South America | +55 11 3568 2046 | +55 11 3568 2200 | fcavalho@preferredhotelgroup.com | Avenida das Nações Unidas, 14171, 15 th floor, Sao Paulo SP 04795-100 Brazil | Travel industry, corporate and group accounts – South America |
| MEXICO CITY | Karina Blanchet | Director, Global Sales - Mexico & Central America | +52 55 9171 2142 | +52 55 3300 5510 | kblanchet@preferredhotelgroup.com | Andres Bello #10 Floor 6, Suite 706 Col. Polanco Chapultepec Mexico, D.F. 11560 | Travel industry, corporate and group accounts – Mexico & Central America |



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EMEA

| LOCATION | CONTACT | TITLE | PHONE | FAX | E-MAIL ADDRESS | ADDRESS | MARKET |
|-----------------|---------------------|---|-------------------|-------------------|--|---|--|
| LONDON, ENGLAND | Wendie Esposito | Executive Director, Global Sales – UK | +44 20 7440 0328 | +44 20 7440 0325 | wesposito@preferredhotelgroup.com | 5th Floor, The Prow, 1 Wilder Walk, London W1B 5AN, UK | Corporate, Travel Industry & Entertainment Market |
| | Daniel Reid | Director, Global Sales – UK | +44 20 7440 0301 | +44 20 7440 0325 | dreid@preferredhotelgroup.com | 5th Floor, The Prow, 1 Wilder Walk, London W1B 5AN, UK | Corporate & Travel Industry |
| | Jason Schellenberg | Director, Leisure Sales – Europe | +44 20 7440 0303 | +44 20 7440 0325 | jschellenberg@preferredhotelgroup.com | 5th Floor, The Prow, 1 Wilder Walk, London W1B 5AN, UK | Travel industry accounts |
| | Niklas Hoff | Coordinator, Global Sales - UK | +44 20 7440 0302 | +44 20 7440 0325 | nhoff@preferredhotelgroup.com | 5th Floor, The Prow, 1 Wilder Walk, London W1B 5AN, UK | Sales Support – Global sales - UK |
| | Sylvia Smith | Director, Group Sales – UK & Ireland | +44 20 7440 0314 | +44 20 7440 0325 | ssmith@preferredhotelgroup.com | 5th Floor, The Prow, 1 Wilder Walk, London W1B 5AN, UK | Group Sales – UK & Ireland |
| | Tessa Whalley | Coordinator Group Sales – UK & Ireland | +44 20 7440 0313 | +44 20 7440 0313 | twhalley@preferredhotelgroup.com | 5th Floor, The Prow, 1 Wilder Walk, London W1B 5AN, UK | Sales Support – Group sales – UK & Ireland |
| | Kerstin von Borstel | Manager, Global RFP Programmes | +44 20 7440 0321 | +44 20 7440 0325 | kvonBorstel@preferredhotelgroup.com | 5th Floor, The Prow, 1 Wilder Walk, London W1B 5AN, UK | Global corporate and consortia RFP programs |
| PARIS, FRANCE | Stephane Marcet | Director, Global Sales – France & Benelux | +33 156 59 60 03 | +33 142 27 36 60 | smarcet@preferredhotelgroup.com | Preferred, Summit, Sterling Hotels & Resorts 24 rue Royale, 4 th Floor 75008 Paris, France | Travel industry, corporate & group accounts France, Benelux, French Speaking Switzerland |
| MUNICH, GERMANY | Stephan Brauer | Regional Director-Germany, Switzerland, Austria | +49 89 1434 09321 | +49 89 1434 09311 | sbrauer@preferredhotelgroup.com | Hartmannstrasse 8, 80333 Munich Germany | Travel industry, corporate & group accounts |



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|--------------------------------|------------------------|---|------------------------|---------------------------|--|--|--|
| | Stefan Schoewel | Coordinator, Global Sales – Central Europe | +49 89 1434 09310 | +49 89 1434 09311 | sschoewel@preferredhotelgroup.com | Hartmannstrasse 8, 80333 Munich Germany | Sales support, travel industry, corporate and group accounts |
| FRANKFURT GERMANY | Marion Richter | Director, Group Sales – Central Europe | +49 (0) 6101 987107 | +49 (0) 6101 987108 | mrichter@preferredhotelgroup.com | Postfach 1334 61103 Bad Vilbel, Germany | Group Sales – Central Europe |
| MILAN, ITALY | Silvia Lavazza | Director, Global Sales - Italy | +39 02 67100886 | +39 02 667 10502 | slavazza@preferredhotelgroup.com | Corso Buenos Aires, 75 20124 Milan Italy | Travel industry, corporate and group accounts – Italy |
| BARCELONA SPAIN | Eva Oller * | Director, Global Sales - Iberian Peninsula & Mediterranean | +34 648 040 097 | +34 91 572 6621 | eoller@preferredhotelgroup.com | Carrer Nou, 34. 4º 1ª 08395 St. Pol de Mar Barcelona - Spain | Travel Industry, Corporate Group & Leisure |
| CAPE TOWN, SOUTH AFRICA | Caroline Daniel | Director, Global Sales – Africa | +21 0 21 558 9693 | +27 0 21 558 3533 | cadaniel@preferredhotelgroup.com | P.O. Box 51130 Waterfront, 8002 Cape Town South Africa | Travel industry, corporate and group accounts - Africa |

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ASPAC

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|------------------|------------------------|---|------------------|------------------|--|--|---|
| HONG KONG, CHINA | Sherona Chan | Director, Global Sales – Greater China | +852 2511 8728 | +852 3115 7770 | schan@preferredhotelgroup.com | 19/F Central Plaza, 1903 18 Harbour Road, Wanchai, Hong Kong | Corporate, Travel Industry & MICE – Hong Kong & China |
| TOKYO, JAPAN | Kaori Yamaguchi (Ms.) | Regional Director - Japan, Director, Global Sales - Japan | +81 3 5645 8520 | +81 3 3664 3301 | kyamaguchi@preferredhotelgroup.com | Room 745, Royal Park Hotel, 2-1-1 Nihonbashi-Kakigara Cho, Chuo-Ku, Tokyo 103-8520 Japan | Global Sales - Japan |
| | Midori Kataoka (Ms.) | Director, Global Sales – Japan & Korea | +81 3 5645 8520 | +81 3 3664 3301 | mkataoka@preferredhotelgroup.com | Room 745, Royal Park Hotel, 2-1-1 Nihonbashi-Kakigara Cho, Chuo-Ku, Tokyo 103-8520 Japan | Global Sales - Japan |
| | Megumi Sekiguchi (Ms.) | Coordinator, Global Sales & Marketing | +81 3 5645 8520 | +81 3 3664 3301 | msekiguchi@preferredhotelgroup.com | Room 745, Royal Park Hotel, 2-1-1 Nihonbashi-Kakigara Cho, Chuo-Ku, Tokyo 103-8520 Japan | Global Sales – Japan |
| SHANGHAI | Amy Pang | Manager, Global Sales & Operations – China | +86 21 6103 7131 | +86 21 6103 7070 | apang@preferredhotelgroup.com | Shanghai Kerry Centre Level 29, Suite 2920 1515 Nanjing West Road Shanghai, China 200040 | Global Sales – China |
| SINGAPORE | Josephine Lim | Executive Director, Global Sales | +65 6577 2486 | +65 6577 2481 | jlim@preferredhotelgroup.com | Suite 09-02B TripleOne Somerset 111 Somerset Road Singapore 238164 | Asia Pacific |
| | Sock Pheng Tay | Director, Global Sales – South East Asia | +65 6577 2485 | +65 6577 2481 | sptay@preferredhotelgroup.com | Suite 09-02B TripleOne Somerset 111 Somerset Road Singapore 238164 | Global Sales, Southeast Asia |
| | Marjorie Siow | Coordinator, Global Sales | +65 6577 2480 | +65 6577 2481 | msiow@preferredhotelgroup.com | Suite 09-02B TripleOne Somerset 111 Somerset Road Singapore 238164 | Global Sales, Asia Pacific |

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|-------------------|----------------|---|-----------------|-----------------|--|---|---|
| SYDNEY, AUSTRALIA | Carolyn Holmes | Director, Global Sales – Australia, New Zealand and Pacific | +61 2 8215 1589 | +61 2 8215 1600 | cholmes@preferredhotelgroup.com | Suite 3, Level 10 65 York Street Sydney NSW 2000 Australia | Travel Industry, Corporate & Group - Australia, New Zealand and Pacific |

DUBAI & INDIA

| LOCATION | CONTACT | TITLE | PHONE | FAX | E-MAIL ADDRESS | ADDRESS | MARKET |
|----------|-------------------|--|------------------|------------------|--|---|--|
| INDIA | Saurabh Rai (Mr.) | Regional Director, India | +91 11 4601 0388 | +91 11 4601 0399 | srai@preferredhotelgroup.com | Rectangle-1, D-4, District Centre, Saket, New Delhi 110 019, India | Managing sales India, Middle East and Africa |
| | Seema Roy (Ms.) | Director, Global Sales and Marketing – India | +91 11 4601 0388 | +91 11 4601 0399 | sroy@preferredhotelgroup.com | Rectangle-1, D-4, District Centre, Saket, New Delhi 110 019, India | Managing Sales and Marketing – India |

RUSSIA

| LOCATION | CONTACT | TITLE | PHONE | FAX | E-MAIL ADDRESS | ADDRESS | MARKET |
|----------------|-----------------------|-----------------------|-------|-----------------|--|---|--|
| MOSCOW, RUSSIA | | | | | | N. Kislovskiy per 7 Bld 1 125 009 Moscow, Russia | Managing sales from Russia, Ukraine |
| | Samat Amalbayev (Mr.) | Manager, Global Sales | | +7 495 697 4200 | samalbayev@preferredhotelgroup.com | N. Kislovskiy per 7 Bld 1 125 009 Moscow, Russia | Managing Sales Azerbaijan & Kazakhstan |