



2012 RFP Season

Dear Hoteliers:

For forty years TRAVELSAVERS has provided its member travel agencies with numerous global and nationally branded corporate and leisure suppliers for air, car, hotels, cruises, wholesalers and tour operators. In 2010 we have produced over US\$20 Billion in sales for these suppliers.

With our years of proven success in corporate and leisure sales, and with 5,328,000 million room-nights in 2010, your hotel/hotels should be part of this program – especially if you are looking to increase leisure business as well. TRAVELSAVERS always seeks to align itself with a good mix of upscale and luxury hotels in resort, leisure and city destinations to meet the growing demand of our member agencies' clientele.

Corporate business travel is a core revenue stream for TRAVELSAVERS agencies and usage of the TRAVELSAVERS Global Hotel Program is an integral part of their product-line in serving their clientele. Member agencies have come to rely on our hotel program to meet their customer travel needs year-after-year.

Additionally, members have indicated to TRAVELSAVERS the importance of not only their corporate bookings, but also the importance of *leisure business as well*. TRAVELSAVERS members have historically generated both corporate and leisure bookings for both domestic and international hotels.

Be assured that TRAVELSAVERS promotes and markets continuously, the importance of the Global Hotel Program and the usage of the TSA rate code to make all your hotel bookings.

If you have any questions, please give me a call.

Sincerely,

A handwritten signature in black ink that reads "Charlie Leahy". The signature is written in a cursive, flowing style.

Charlie Leahy
Sr. Vice President
TRAVELSAVERS
243 South Street
Oyster Bay, NY 11771
516.624.2340



2012 RFP Profile

- TRAVELSAVERS continuously promotes and markets usage of its Global Hotel Program and rate code to more than 20,000 of our front-line agents worldwide. To be able to view and book your hotel with a cost of approximately .03 cents per agent annually, can you really not afford to participate in this program?
- TRAVELSAVERS agencies have individual reported ARC sales that range from \$7 Million to more than \$430 Million. (TRAVELSAVERS has exceeded the industry average of \$2.2 Million per agency.)
- Business mix is 60% Corporate & 40% Leisure with the ability to reach over 20,000 of our front-line agents, who booked 5,328,000 Million Corporate & Leisure room-nights in 2010.
- Large Corporate and Leisure based clientele with over \$20 Billion in total sales in 2010.
- TRAVELSAVERS will have the ability to collect your entire hotel's Groups & Meetings profile information as provided in the pre-populated RFP questionnaire (i.e., Lanyon, RFP Express, etc.). If you choose to participate in the TRAVELSAVERS destination-driven, Groups & Meetings Database Program, this information will be readily available on our agent-only Extranet. Our agency members will utilize this data base program in preparing for client proposals and bids for Groups & Meetings business.
- An on-line booking engine for corporate and leisure travel. The on-line booking engine provides yet another means to book your hotel, and is especially valuable to our home-based NEST agents (Network of Entrepreneurs Selling Travel), who do not have GDS access.

North America Corporate & Leisure Agencies – A Representative Sample - United States: Boeing Travel, Teplis Travel Service, Wyndham Jade Travel, Kintetsu International Express, Wright Travel, Corporate Travel Management, Third Millennium Travel, Diplomat Travel, ITT Corporate Travel, Anthony Travel Inc., Notre Dame, Central Travel, Travel Café, Stovroff & Taylor Travel, Macomb Travel Center Inc., Apollo Travel Inc., Orange Park Travel, Travel Focus, Fox Valley Travel, Sanlando Travel, Inglewood Travel, A. Nash Travel Inc., MSW Travel Group, Illinois International Travel Ltd., Park Avenue Travel Service, Travel Management Partners, Aquila Travel, Hub Travel Center, ITT Business Travel Solutions, Metropolitan Travel, Brickell Travel Management, Travelers Service Company, Millstream Travel. Canada: Far Horizons, A. Nash Travel, Bramalea Travel, Heming Travel Group, Helen Thompson Travel. Mexico: Viajes Premier, Viajes Olincatl, Viajes HR, Viajes Manuel Solis, Viajes Polanco, Viajes Mundomex, Viajes Alimay, Prego Viajes, Viajes Trayecto, Viajes Fama, MGC Servicios Turisticos, Estampas Turisticas

International Corporate & Leisure Agencies – A Representative Sample: Europe UK/International – Grosvenor Travel, The Travel Syndicate, Chambers Travel Management, Ontro Travel, Blue Cube Travel, EFR Travel Ireland - Map Travel, Independent Travel Consultants, Ltd., JustSplit.com, Neenan Travel, One Stop Travel, O'Donohoe Travel, Maureen Delmar Travel, Airboran Travel. France: KTS France. Germany: Image Tours. Israel: U Travel. China: Wing On Holidays. Malaysia: Discover Orient Holidays. Macau: Macau Express Travel. Singapore – SingExpress. India: Mercury Travel. United Arab Emirates: Abu Dhabi - Salem Travel Agency, and Dubai - Al-Tayer Travel Agency, L.L.C. Kuwait: Badur Travel. Brazil: A.D. Turismo/Globalis. Columbia: Viajes Calitours. Peru: TIP Peru. Dominican Republic: Gestiones Turisticas.



RFP PARTICIPATION TERMS & CONDITIONS

TRAVELSAVERS 2012 Hotel Program Participation

- Rate Parity
- Best Available Rate (BAR)
- 10% OFF Corporate Rates
- Last Room Availability
- Block Space Participation, encouraged
- Last Room Availability

This agreement commences January 1, 2012 through December 31, 2012. **Submission Deadline by August 26, 2011.**

File Submission

Due Diligence by the hotelier is required to ensure all required data meets required NBTA file specs. Those files that render themselves incomplete will be returned for resubmission in an expedited fashion. TRAVELSAVERS will accept late submissions after the specified cut-off date for GDS viewership; however, there is no guarantee that these files will be included in the TRAVELSAVERS Global Hotel Program disk. These late submissions will however, be posted to the Agent Extranet our dynamic password protected site for viewership.

Invoicing

TRAVELSAVERS will invoice centrally and will provide a list of payment methods. A corresponding hotel list based on the electronic data submitted in the RFP, will also be included. The said invoice is the responsibility of contractor and payable in one payment within 30 days of receipt of invoice. Invoices are generated in early December of the current RFP season for participation in the upcoming year – 2012.

GDS Rate Loading

Rates to be loaded by December 15, 2011 in all GDS systems and through all other relevant booking systems.

Participation Fee

- Basic Program US\$610.
- Enhanced Program US\$760.



2012 GLOBAL HOTEL PROGRAM PARTICIPATION FEES & DETAIL

Basic Program Includes:

US \$610.

- GDS Hotel Participation
- CD Rom Hotel Program Participation
- Agent Extranet Hotel Program Participation (For Agent Use Only)
- CorpXpress/RESX Listing – TRAVELSAVERS' private-labeled corporate booking tool
- Groups & Meetings Program Database Participation
- On-line Booking Engine for Corporate and Leisure Travel, Hotel Program Participation

Enhanced Program Includes:

US \$760.

- GDS Hotel Participation
- CD Rom Hotel Program Participation
- Agent Extranet Hotel Program Participation (For Agent Use Only)
- CorpXpress/RESX Listing – TRAVELSAVERS' private-labeled corporate booking tool
- Groups & Meetings Program Database Participation
- On-line Booking Engine for Corporate and Leisure Travel, Hotel Program Participation
- *Hotels Best One-Liners* – This site allows hotels to post important information about time-sensitive promotions, agent incentives and pricing. If you select this level of participation, you will receive upon acceptance, an Instructional PDF to facilitate this one-month offer.

2012 GLOBAL HOTEL PROGRAM PARTICIPATION Details

- **GDS Hotel Participation**
Bookable in all four GDSs.
 - **CD Rom Hotel Program Participation**
Distributed to all TRAVELSAVERS agencies and their corporate accounts.
 - **Agent Extranet Hotel Program Participation (For Agent Use Only)**
A destination-driven hotel search tool.
 - **CorpXpress/RESX Listing – TRAVELSAVERS' private-labeled corporate booking tool**
A corporate hotel booking program also used as a compliance tool for corporate negotiated rates.
 - **Groups & Meetings Program Database Participation**
Using the NBTA RFP information we capture your Groups, Meetings and Convention information into a database for TRAVELSAVERS member agencies to access your hotel, for Groups, Meetings and Conferences, when completing RFPs for their clients.
 - **On-line Booking Engine for Corporate and Leisure Travel, Hotel Program Participation**
In conjunction to the GDSs, this web-based booking tool allows over 20,000 TRAVELSAVERS front-line agents a new means to book your hotel. Also, this is especially valuable to the membership of NEST (Network of Entrepreneurs Selling Travel), which now gives them the capability to book your hotel through an on-line booking tool for corporate and leisure travel.
- NEW in 2011**
- ***Hotels Best One-Liners*** – This site allows hotels to post important information about time-sensitive promotions, agency incentives and pricing. If you select this level of participation, you will receive upon acceptance, an Instructional PDF to facilitate this one-month offer. This value-added is normally available for US\$350. Your cost with this listing is only US\$150.



IF YOU HAVE CHOSEN BLOCK SPACE AS AN OPTION, PLEASE FILL OUT THE FOLLOWING WITH YOUR BID.

Block Space

We strongly suggest that your hotel also participate in the Block Space Program. Our agencies' corporate accounts, some of which have national account status with qualified rates, have clearly indicated to us that they prefer to book and use those properties that offer Block Space.

BLOCK SPACE PROGRAM Terms & Conditions

Block Space Criteria & Requirements:

- A minimum of two (2) rooms is required for Block Space participation.
- Rooms reserved for TRAVELSAVERS Block Space will be activated only when there is a "sold-out" situation at the hotel.
- You may offer a 24-hour, 48-hour, or a 72-hour cut-off at your discretion. Please indicate your choice below. Should rooms not be used before the designated cut-off, the remaining rooms can be released into general inventory. (Selection will default to 48 hours, if not specified.)
- Only TRAVELSAVERS and not the individual travel agency will book Block Space. If a travel agency makes a reservation for Block Space directly with the hotel, this reservation will not count toward the TRAVELSAVERS block allotment, unless it is requested and confirmed via the TRAVELSAVERS agency website.
- After the hotel confirms the Block Space booking, it will be turned over to the travel agency.
- TRAVELSAVERS requests the Preferred or BAR rate, though the Corporate Rate may be used. All Block Space Rates are fully commissionable to the travel agency.

Please Provide Block Space Reservation Information:

Name: _____ Title: _____
 Reservation Phone: _____ Reservation Fax: _____
 Reservation E-Mail: _____

Block Space Blackout Dates (Maximum of 10 date ranges accepted)

HOTELS OFFERING BLOCK SPACE WILL BE INDICATED AS SUCH, IN THE CD DIRECTORY AND IN THE AGENT- ONLY INTERNET HOTEL DIRECTORY LISTING, GIVING THEM THE ADDED BENEFIT OF DISTINCTION FROM OTHER HOTELS IN THEIR MARKET. IN ADDITION, A BLOCK SPACE DIRECTORY WILL BE PUBLISHED PROMOTING ONLY THE HOTELS, WHICH HAVE PARTICIPATED IN THE BLOCK SPACE PROGRAM.

Cut-off Selection: 24-hour 48-hour 72-hour

Authorized Signature: _____ **Date:** _____

***** A signature above is an authorization for participation in the Block Space Program. *****

Print Name: _____

Title: _____

**TRAVELSAVERS
2010 Top City****UNITED
STATES**

City	State	Total RN	Country	City	State	Total RN	Country
Birmingham	AL	19,843	USA	St Paul	MN	7,167	USA
Huntsville	AL	8,063	USA	Chesterfield	MO	3,443	USA
Mobile	AL	4,247	USA	Joplin	MO	2,967	USA
Montgomery	AL	6,711	USA	Kansas City	MO	49,053	USA
Tuscaloosa	AL	3,135	USA	Springfield	MO	5,788	USA
Bentonville	AR	4,096	USA	St Louis	MO	44,259	USA
Little Rock	AR	22,763	USA	Jackson	MS	8,023	USA
Chandler	AZ	4,332	USA	Billings	MT	3,958	USA
Mesa	AZ	10,518	USA	Asheville	NC	3,066	USA
Phoenix	AZ	45,931	USA	Cary	NC	3,781	USA
Scottsdale	AZ	18,447	USA	Charlotte	NC	30,551	USA
Tempe	AZ	13,738	USA	Durham	NC	11,209	USA
Tucson	AZ	18,610	USA	Greensboro	NC	8,139	USA
Yuma	AZ	3,925	USA	Morrisville	NC	4,979	USA
Anaheim	CA	11,143	USA	Raleigh	NC	13,337	USA
Arcadia	CA	3,742	USA	Fargo	ND	4,047	USA
Bakersfield	CA	5,451	USA	Lincoln	NE	8,681	USA
Buena Park	CA	2,940	USA	North Platte	NE	3,970	USA
Burbank	CA	7,246	USA	Omaha	NE	55,359	USA
Burlingame	CA	6,109	USA	Manchester	NH	3,643	USA
Carlsbad	CA	3,571	USA	Edison	NJ	4,958	USA
Carson	CA	5,346	USA	Elizabeth	NJ	5,782	USA
Costa Mesa	CA	5,790	USA	Fairfield	NJ	10,376	USA
El Segundo	CA	6,794	USA	Jersey City	NJ	3,735	USA
Emeryville	CA	3,241	USA	Mount Laurel	NJ	3,214	USA
Folsom	CA	4,033	USA	Mt Olive	NJ	5,287	USA
Fresno	CA	7,936	USA	Newark	NJ	7,160	USA
Hollywood	CA	4,036	USA	Park Ridge	NJ	3,778	USA
Irvine	CA	27,877	USA	Parsippany	NJ	4,137	USA
La Jolla	CA	10,365	USA	Princeton	NJ	5,824	USA
La Mirada	CA	3,581	USA	Rockaway	NJ	3,814	USA
Long Beach	CA	13,149	USA	Somerset	NJ	5,885	USA
Los Angeles	CA	58,559	USA	Albuquerque	NM	26,064	USA
Milpitas	CA	10,899	USA	Las Cruces	NM	3,063	USA
Modesto	CA	3,005	USA	Rio Rancho	NM	3,186	USA
Monrovia	CA	3,551	USA	Santa Fe	NM	3,512	USA
Monterey	CA	3,127	USA	Henderson	NV	8,159	USA
Newport Beach	CA	7,872	USA	Las Vegas	NV	76,036	USA
Oakland	CA	10,986	USA	Reno	NV	15,804	USA
Ontario	CA	24,809	USA	Albany	NY	7,521	USA

UNITED STATES

City	State	TotalRN	Country	City	State	Total RN	Country
Palo Alto	CA	5,354	USA	East Elmhurst	NY	4,260	USA
Pasadena	CA	8,392	USA	New York	NY	116,458	USA
Pleasanton	CA	4,978	USA	Rochester	NY	11,241	USA
Rancho Cordova	CA	4,523	USA	Syracuse	NY	4,261	USA
Riverside	CA	3,278	USA	Utica	NY	3,516	USA
Roseville	CA	4,568	USA	Blue Ash	OH	2,951	USA
Sacramento	CA	19,852	USA	Cincinnati	OH	22,790	USA
SanBernardino	CA	3,985	USA	Cleveland	OH	15,061	USA
SanDiego	CA	62,630	USA	Columbus	OH	23,602	USA
SanFrancisco	CA	45,198	USA	Dayton	OH	8,679	USA
SanJose	CA	17,712	USA	Dublin	OH	4,658	USA
SantaAna	CA	11,379	USA	Independence	OH	3,616	USA
SantaClara	CA	6,156	USA	Mansfield	OH	4,011	USA
SantaMonica	CA	6,678	USA	Miamisburg	OH	9,052	USA
So.SanFrancisco	CA	3,205	USA	Niles	OH	3,681	USA
Stockton	CA	4,054	USA	Youngstown	OH	5,859	USA
Sunnyvale	CA	4,625	USA	OklahomaCity	OK	32,955	USA
Torrance	CA	7,934	USA	Tulsa	OK	15,957	USA
WalnutCreek	CA	3,135	USA	LakeOswego	OR	3,286	USA
WoodlandHills	CA	4,289	USA	Portland	OR	41,067	USA
Aurora	CO	5,730	USA	Allentown	PA	6,393	USA
Boulder	CO	6,244	USA	Bethlehem	PA	7,070	USA
Broomfield	CO	5,744	USA	Coraopolis	PA	3,068	USA
ColoradoSprings	CO	12,917	USA	Frazer	PA	4,111	USA
Denver	CO	55,507	USA	Harrisburg	PA	6,859	USA
Englewood	CO	20,242	USA	KingofPrussia	PA	3,238	USA
Golden	CO	6,487	USA	Philadelphia	PA	29,506	USA
Greeley	CO	3,704	USA	Pittsburgh	PA	17,008	USA
Lakewood	CO	9,223	USA	York	PA	4,315	USA
Littleton	CO	4,052	USA	Providence	RI	3,382	USA
Westminster	CO	4,873	USA	Warwick	RI	8,172	USA
Farmington	CT	3,068	USA	WestWarwick	RI	3,873	USA
Hartford	CT	3,321	USA	Charleston	SC	6,440	USA
Norwalk	CT	3,292	USA	Columbia	SC	10,585	USA
Windsor	CT	6,070	USA	Greenville	SC	12,259	USA
Washington	DC	70,022	USA	MyrtleBeach	SC	3,902	USA
Newark	DE	8,980	USA	NorthCharleston	SC	3,175	USA
Wilmington	DE	3,982	USA	SiouxFalls	SD	4,306	USA
BocaRaton	FL	5,913	USA	Brentwood	TN	5,629	USA
Clearwater	FL	17,922	USA	Chattanooga	TN	7,385	USA
CocoaBeach	FL	4,197	USA	Franklin	TN	20,468	USA

UNITED STATES

City	State	TotalRN	Country	City	State	Total RN	Country
Gainesville	FL	3,898	USA	Memphis	TN	32,247	USA
Jacksonville	FL	23,184	USA	Nashville	TN	26,734	USA
Kissimmee	FL	3,913	USA	Addison	TX	6,805	USA
LakeBuenaVista	FL	8,299	USA	Amarillo	TX	4,051	USA
Lakeland	FL	6,993	USA	Arlington	TX	11,525	USA
Miami	FL	34,901	USA	Austin	TX	27,338	USA
MiamiBeach	FL	5,294	USA	Brownsville	TX	11,218	USA
Naples	FL	3,892	USA	CorpusChristi	TX	6,597	USA
Orlando	FL	40,763	USA	Dallas	TX	43,480	USA
PanamaCity	FL	4,620	USA	ElPaso	TX	22,596	USA
Pensacola	FL	4,010	USA	FortWorth	TX	17,426	USA
PinellasPark	FL	6,014	USA	Grapevine	TX	4,976	USA
Plantation	FL	3,190	USA	Houston	TX	76,472	USA
Sarasota	FL	5,566	USA	Irving	TX	23,383	USA
StPetersburg	FL	5,400	USA	Laredo	TX	4,309	USA
Tallahassee	FL	5,368	USA	Lewisville	TX	3,627	USA
Tampa	FL	40,855	USA	Lubbock	TX	4,271	USA
WestPalmBeach	FL	5,028	USA	Mcallen	TX	11,666	USA
Albany	GA	3,361	USA	Paris	TX	4,258	USA
Alpharetta	GA	20,325	USA	Plano	TX	5,541	USA
Atlanta	GA	89,524	USA	Richardson	TX	6,299	USA
Augusta	GA	11,320	USA	SanAntonio	TX	37,153	USA
CollegePark	GA	7,069	USA	Ogden	UT	3,383	USA
Columbus	GA	2,971	USA	SaltLakeCity	UT	46,077	USA
Conyers	GA	4,558	USA	Alexandria	VA	8,216	USA
Duluth	GA	17,066	USA	Arlington	VA	22,036	USA
Kennesaw	GA	3,843	USA	Charlottesville	VA	4,958	USA
Marietta	GA	3,835	USA	Chesapeake	VA	2,989	USA
Norcross	GA	11,633	USA	Fairfax	VA	5,538	USA
Roswell	GA	7,337	USA	FallsChurch	VA	3,550	USA
Savannah	GA	6,423	USA	GlenAllen	VA	5,325	USA
Honolulu	HI	23,329	USA	Herndon	VA	12,109	USA
CedarRapids	IA	6,130	USA	McLean	VA	5,632	USA
CouncilBluffs	IA	3,331	USA	Norfolk	VA	7,136	USA
DesMoines	IA	14,607	USA	Reston	VA	4,284	USA
Muscatine	IA	5,052	USA	Richmond	VA	13,590	USA
Boise	ID	14,267	USA	Roanoke	VA	4,446	USA
ArlingtonHeights	IL	2,937	USA	Sandston	VA	3,278	USA
Aurora	IL	3,495	USA	Vienna	VA	3,511	USA
Bedford	IL	3,321	USA	VirginiaBeach	VA	7,059	USA
Bloomington	IL	3,152	USA	Burlington	VT	4,089	USA

UNITED STATES

City	State	Total RN	Country	City	State	Total RN	Country
DesPlaines	IL	3,067	USA	Spokane	WA	8,621	USA
DownersGrove	IL	9,382	USA	Tacoma	WA	6,163	USA
Glenview	IL	3,246	USA	Tukwila	WA	4,120	USA
Lincolnshire	IL	8,662	USA	Appleton	WI	12,815	USA
Lisle	IL	8,281	USA	Brookfield	WI	10,408	USA
Lombard	IL	5,449	USA	BrownDeer	WI	3,492	USA
Naperville	IL	6,980	USA	Glendale	WI	3,045	USA
Oakbrook	IL	3,156	USA	GreenBay	WI	8,922	USA
OakbrookTerrace	IL	5,873	USA	Janesville	WI	4,759	USA
Rockford	IL	4,866	USA	Madison	WI	18,789	USA
Rosemont	IL	13,522	USA	Milwaukee	WI	22,597	USA
Schaumburg	IL	10,344	USA	Racine	WI	2,952	USA
StCharles	IL	6,597	USA	Charleston	WV	6,361	USA
Evansville	IN	4,949	USA	Martinsburg	WV	4,211	USA
FortWayne	IN	5,068	USA	CANADA			
FtWayne	IN	3,026	USA	City	Province	TotalRN	Country
Indianapolis	IN	36,055	USA	Calgary	AB	10,725	Canada
Kokomo	IN	6,728	USA	Edmonton	AB	9,303	Canada
SouthBend	IN	3,616	USA	Anchorage	AK	16,798	Canada
OverlandPark	KS	21,453	USA	London	ON	4,312	Canada
Wichita	KS	8,311	USA	Markham	ON	6,383	Canada
BowlingGreen	KY	8,738	USA	Mississauga	ON	10,595	Canada
Covington	KY	3,508	USA	Montreal	QC	12,830	Canada
Erlanger	KY	4,380	USA	Oakville	ON	3,055	Canada
Hebron	KY	5,745	USA	Oshawa	ON	7,221	Canada
Lexington	KY	8,966	USA	Ottawa	ON	6,451	Canada
Louisville	KY	17,923	USA	Toronto	ON	37,174	Canada
BatonRouge	LA	8,423	USA	Whitby	ON	9,223	Canada
Kenner	LA	3,394	USA	Vancouver	BC	17,120	Canada
Metairie	LA	3,797	USA	MEXICO			
NewOrleans	LA	26,347	USA	City	TotalRN	Country	
Shreveport	LA	25,235	USA	Chihuahua	8,027	Mexico	
Andover	MA	4,584	USA	Guadalajara	7,235	Mexico	
Boston	MA	34,267	USA	Leon	4,386	Mexico	
Cambridge	MA	6,181	USA	MexicoCity	12,839	Mexico	
Framingham	MA	3,354	USA	Monterrey	10,738	Mexico	
Waltham	MA	3,433	USA	Saltillo	4,478	Mexico	
Baltimore	MD	16,654	USA	CARIBBEAN			
Bethesda	MD	6,301	USA	City	TotalRN	Country	
					12,508	Puerto Rico	

United States

CARIBBEAN

City	State	Total RN	Country	3,254	Dominican Republic
Gaithersburg	MD	8,358	USA	SOUTHAMERICA	
Greenbelt	MD	4,151	USA	City	TotalRN
Hanover	MD	3,038	USA	SaoPaulo	Brazil
Linthicum	MD	13,990	USA	ASIA/PACIFIC	
OwingsMills	MD	3,381	USA	City	TotalRN
Rockville	MD	11,286	USA	Bangkok	Thailand
Portland	ME	3,838	USA	Beijing	China
AnnArbor	MI	8,456	USA	Shanghai	China
AuburnHills	MI	26,509	USA	HongKong	Hong Kong
Dearborn	MI	5,995	USA	Singapore	Singapore
Detroit	MI	25,238	USA	Tokyo	Japan
FarmingtonHills	MI	3,389	USA	Seoul	Korea
Flint	MI	5,473	USA	Penang	Viet Nam
GrandBlanc	MI	3,218	USA	Melbourne	Australia
GrandRapids	MI	12,876	USA	EUROPE	
Lansing	MI	13,437	USA	City	TotalRN
Livonia	MI	6,880	USA	Amsterdam	Netherlands
Novi	MI	5,735	USA	Brussels	Belgium
Pontiac	MI	7,037	USA	Bergen	Norway
Romulus	MI	10,132	USA	Gardermoen	Norway
Saginaw	MI	7,148	USA	Stavanger	Norway
Southfield	MI	9,138	USA	Tromso	Norway
TraverseCity	MI	3,691	USA	Trondheim	Norway
Troy	MI	22,360	USA	Oslo	Sweden
Warren	MI	15,061	USA	Stockholm	Sweden
Bloomington	MN	35,808	USA	Copenhagen	Denmark
Duluth	MN	3,974	USA	Helsinki	Finland
Eagan	MN	3,601	USA	Berlin	Germany
EdenPrairie	MN	11,348	USA	Frankfurt	Germany
MapleGrove	MN	4,661	USA	Munich	Germany
Minneapolis	MN	30,734	USA	Sindelfingen	Germany
Mnettonka	MN	6,003	USA	Stuttgart	Germany
Plymouth	MN	3,551	USA	Wiesbaden	Germany
Rochester	MN	3,526	USA	Hayes	England
Roseville	MN	4,330	USA	London	England
StCloud	MN	3,806	USA	Madrid	Spain
				Paris	France